

Microsoft Surface Enterprise Initiative: Surface as a Service



WHAT IS SURFACE AS A SERVICE?

Surface as a Service is an offering that allows business customers to procure Surface devices, managed cloud services and customer support via a monthly subscription model provided by Danquah Group LLC through SYNEX Corporation. These offerings fall under the Microsoft Surface Enterprise Initiative, which is focused on delivering a family of premium, productive devices to businesses of all sizes through strategic partners and programs.

PROGRAM DETAILS

A Surface as a Service offering encompasses monthly subscription contracts with a variety of subscription periods: 12, 24 or 36 months. Each offering is configured for the customer with a mix of Surface devices, software, support and managed services. However, at a minimum, all offerings include Office 365, a Surface device and accessories, and are provided in one monthly billing cycle. The full range of available products and services that may be customized for the customer includes the following:

- ⦿ Microsoft Surface devices
- ⦿ Surface accessories
- ⦿ Microsoft 365
- ⦿ Windows 10
- ⦿ Customer support service
- ⦿ An option to fully manage your workplace environment, which includes our Windows Auto-pilot program.

PRICING

The pricing will depend on the components in the offering and on the length of the subscription. The program is designed to flex to work for each customer, providing all the components businesses need to support your end users in the most simple and complete way.

CUSTOMER BENEFITS

- ⦿ Financial flexibility: Surface as a Service lowers the barrier to entry for customers by shifting the financial investment from a capital expenditure to an operational expenditure. This is a great option for small and midsize businesses looking for scalability and flexibility in hardware and IT deployment.
- ⦿ Faster refresh rates: Customers will receive the latest software upgrades with lower overhead cost and can choose to have the latest device offering. This faster refresh cycle increases productivity and serves as an added employee benefit.
- ⦿ Ease of use: Each Surface as a Service offering will include all elements needed for a productive workplace, with one easy monthly billing and one integrated support channel.
- ⦿ Recruiting tool: Because the new workforce demands the latest and greatest technology, customers can leverage new Surface devices as a competitive edge as they recruit their new workforce.

HOW WE CAN HELP YOU

We are a professional services firm providing consulting, training programs and technology solutions to help organizations deliver their strategic objectives. We work with organizations of all sizes to transform their IT operations and management practices with advanced technologies to become more productive, innovative and cost-efficient. We also offer Microsoft Azure Cloud services, including:

- ⦿ Cloud Migration
- ⦿ Security and Compliance
- ⦿ Microsoft Security Workshops
- ⦿ Storage and Data security

To request services, email us at surface@danquahgroup.com